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GROUP
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What Has Your Agency Done Lately?

National Association of Health Underwriters (NAHU)

- NAHU Trustee
- Participated in NAHU Washington DC Rally 2015, 2016, 2017
- Attended NAHU MI Legislator Conference 2015, 2016, 2017
- Attends NAHU Conventions
- Received LPRT (NAHU) Soaring Eagle Award

Insurance Carrier Involvement

- Advisory Panel for BCBS
- Platinum Producer HAP
- Preferred Producer With Insurance Carriers
- Employer Assistance ACA Law/Compliance

Agency Growth

- Expanded Agents in Saginaw/Traverse City Locations.
- Added Retirement Specialist 2017
- Founded Strategic Benefit Network 2017

Community Contribution

- Saginaw County Chamber of Commerce Member/Ambassador
- Midland Area Chamber of Commerce Member
- Bay Area Chamber of Commerce Member
- Freeland Community Chamber Member
- PASS, MASS, MASC
- Boots For Kids, Habitat For Humanity
- Denim Donations: Jean Day Fund which allows Mannor Group to donate to several charities.

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Account Management Service Team

As a client of **Mannor Financial**, you will be assigned to an Account Management Service Team. Your service team will consist of experienced, licensed, educated, creative and proactive individuals who will provide you with personalized client care.

Each team consists of the following:

Sales Director: Specializing in assisting each client with critical decisions with their employee benefits, renewals, as well as throughout the year. This individual will support you in ensuring that your organization remains fiscally responsible as it pertains to your employee benefits package.

Account Manager: The primary focus of your Account Manager is to be your main contact for the daily concerns that you may have. This individual will support you in a range of customer care including answering all benefit related questions, billing reconciliation, open enrollment assistance as well as the processing of all employee benefits paperwork required to sustain your benefit's program.

Claims Analyst: Our Claims Analyst will assist our client's employees with their urgent claim matters. Often times, claims are submitted incorrectly resulting in unnecessary out of pocket costs for you and your employees. We have numerous resources, experience and always pursue these situations to the complete satisfaction of the insured.

Analyst: Utilizing the information gathered from you, your Analyst will be processing each of your presentations with your goals and objectives in mind. Their keen awareness of new products and services will ensure that your organization is always made aware of what is new in the industry.

Benefits Administrator: Your Benefits Administrator will diligently process all of your newly hired employees as well as all of your terminated employees from your various insurance providers. This process has saved our clients considerable time and frustration considering the varying requirements of each insurance carrier.

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Products and Services

Group Employee Benefits

Health Insurance
Dental Insurance
(CDHC)
Vision Insurance
Health Savings Accounts (H.S.A.)
Flexible Spending Accounts (F.S.A.)
Health Reimbursement Accounts (H.R.A.)
Long Term Disability (LTD) Plans

Prescription Drug Plans
Consumer Driven Healthcare
Retiree "Carve Outs"
Group Life Insurance
Long Term Care (LTC)
Short Term Benefits
Employee Assistance Programs
Short Term Disability (STD) Plans

Individual Insurance

Estate Planning
Life policies
Veterans Benefits
Annuities
Retirement Planning

Life & Disability
Individual Medical
Long Term Care
Final Expense Insurance
Special Needs Planning

Supplemental Insurance

Accident Insurance
Cancer Insurance
Critical Illness

Dependent Day Care
Personal Hospital Intensive Care
Indemnity Plans

Pension

401 K Planning
SEP
401 Simple
Key Employee Only Retirement Plans

Voluntary Products

Life-Term, Universal, Whole Life
Disability (STD & LTD)
Voluntary Dental
Voluntary Vision

Client Added Services

Employee Education and Communication
Employee Enrollment Meetings
Summary Plan Descriptions (SPD)
COBRAComplianceAdministration
Retirement Plan Administration
Investment Advisory and Wealth Management
Labor Relations

Premium Only Plans (POP)
ERISA Compliance
Educational Webinars
Benefits Administration
Financial Planning

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EDUCATIONAL EXTRAS

Mannor Group would like to come and present an education series for your employees on one of these topics:

Retirement Planning
Social Security
Budgeting 101
Estate Planning
Life Insurance
College Funding
Medicare 101
Wellness/Fitness
Claims: What You Need To Know

Presentations run approximately 30 minutes followed by question and answer period.

Contact us for details or to schedule your presentation